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<u>SkyJacks Appointed as Jekko Dealer for</u> <u>South Africa</u>



By <u>Admin</u>

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<u>Jekko</u> is pleased to announce its partnership with <u>SkyJacks</u>, a premier supplier of powered access and material handling solutions based in Johannesburg, South Africa. <u>SkyJacks</u> has been appointed as the exclusive dealer for <u>Jekko</u> products in South Africa, further expanding <u>Jekko's</u> global presence and providing customers in the region with access to cutting-edge lifting technology.

With over 45 years of experience, <u>SkyJacks</u> has established itself as a trusted provider of innovative solutions for working at height and material handling challenges in Southern Africa. The company's extensive portfolio includes suspended access platforms, aerial work platforms, telehandlers, and construction hoists, backed by a commitment to excellence in product quality and customer service.

SkyJacks Appointed as Jekko Dealer for South Africa – Eng-Africa

The partnership between <u>Jekko</u> and <u>SkyJacks</u> signifies a shared dedication to delivering reliable and efficient lifting solutions to customers across various industries, including construction, mining, and industrial maintenance. By joining forces, <u>Jekko</u> and <u>SkyJacks</u> aim to meet the evolving needs of the South African market and enhance productivity and safety in challenging working environments.

"With Alistair and his team, we have known each other for many years." said <u>Alberto Franceschini</u>, Sales & Marketing Director at <u>Jekko</u>. "They visited us already 7 years ago, but at that time <u>Jekko's</u> size, organization, machinery, and quality were not up to the level of a major player like <u>SkyJacks</u> in South Africa. It is personally satisfying to see that, after all this time, <u>SkyJacks</u> has witnessed the incredible growth of <u>Jekko</u> on the international markets, in its organization, in products, and in quality, which is why it was finally easy to choose to distribute for us.

Furthermore, it's impressive to witness that more and more dealers are combining in their catalogs a brand of telehandlers and a brand of mini cranes. The two products are remarkably complementary, not in competition, providing the dealer with an extremely versatile, innovative, and comprehensive product package. I am greatly satisfied with this trend."

<u>SkyJacks</u> Managing Director <u>Alistair Bennett</u> commented, "Over the last 45 years, <u>SkyJacks</u> has been trusted to provide working at height and material handling solutions in some of Southern Africa's most challenging working environments. Initially, our focus was on suspended access platforms and aerial work platforms. As the company evolved, our offerings grew to include telehandlers and construction hoists. Continuing to innovate, we believe that adding <u>Jekko</u> mini cranes to our offering is a natural progression that will allow us to meet the changing demands of the construction, mining, and industrial maintenance sectors in Southern Africa. We are proud to be a Jekko dealer and look forward to our shared success."

<u>Keith Freel</u>, Business Development Manager at <u>SkyJacks</u>, added, "The growth of <u>SkyJacks</u> has been led by our customers' need for robust products and service excellence. With the backing of carefully selected OEMs, we pride ourselves on creating an environment where our customers trust our product offerings, excellent service delivery, and 24/7 technical support. The addition of the <u>Jekko</u> mini cranes into the <u>SkyJacks</u> offering brings to our customers lifting solutions across the market spectrum. We are excited and proud to be part of the Jekko network."

As part of the partnership, <u>SkyJacks</u> will offer sales, rental, and after-sales support for <u>Jekko</u> products, ensuring customers have access to the full range of services needed to maximize the performance and reliability of their lifting equipment.

